

MASTER YOUR NEXT CARRIER NEGOTIATION

10-30% PARCEL SAVINGS!

PARCEL ANALYSIS

- › EXPERT INSIGHT
- › BENCHMARKS
- › SAVINGS OPPORTUNITY

NEGOTIATE & OPTIMIZE

- › LEVERAGE EXPERTISE
- › PROVEN PROCESS
- › MAXIMUM SAVINGS

CARRIER MANAGEMENT

- › ONGOING IMPROVEMENTS
- › ADVANCED ANALYTICS
- › COMPLIANCE AUDIT



Shipware LLC offers transportation spend management solutions to increase your profitability by delivering savings and value beyond your reach. Whether you ship with FedEx, UPS, USPS or regional carriers, our services are guaranteed to reduce your shipping costs by 5-30%.

Contract Optimization

Need to master your next parcel contract negotiation? Shipware has been negotiating parcel contracts – on both sides of the negotiating table – since 1991. Using your shipping database, we provide a complimentary and obligation-free savings assessment and benchmark of current contract/rates. Once engaged, we guide your team in real time through the entire contract negotiation process. Our compensation is based on actual, implemented savings, guaranteeing results or we're not paid.

Modal Optimization

Shipware will also analyze and optimize your delivery network to save money and improve delivery transit using regional and national carriers as well as US Postal Service and parcel consolidators.

Parcel Invoice Audit

Our proprietary audit software analyzes weekly parcel invoices for billing errors and service failures. With 50+ audit points, Shipware's audit is widely regarded as the leading platform to reduce shipper's weekly carrier invoice costs as well as provide key insights. Shipware categorically recovers more dollars than any other audit firm, which is confirmed time and time again in head to head comparisons. All credits are directly applied to your carrier account.

Spend Management Visibility

Shipware provides powerful data mining software and state-of-the-art online reporting tools empowering our clients to make intelligent cost-saving transportation decisions.

Results

Since 1991, Shipware has achieved savings for its clients 5-30%. We know of no other firm in the world that can match our track record of savings, professionalism, and unmatched value.

PARCEL

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COMPANIES

2016

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