



Mike Erickson
President

With an extensive background in transportation management and contract negotiations, President and Founder Mike Erickson has been involved in the transportation industry for nearly two decades. Mike founded AFMS in 1992 after spending many years with Airborne Express as one of their top District Managers. As the founder and CEO, Mike has overseen the growth of AFMS from a leading regional freight-consulting firm to a nationally recognized logistics consulting organization, with offices in key cities throughout the US.

AFMS has become the most well-respected transportation and contract negotiation consulting firm in America. Most recently, AFMS was recognized as one of the fastest growing private companies in America when they made the Inc. 500 two years in a row and then again in 2007.

AFMS

ABOUT OUR COMPANY

AFMS specializes in helping companies negotiate world-class, market-competitive contracts with your small parcel and freight forwarder carriers. We can show you how to save money, obtain better discounts, improve service levels and find hidden areas of opportunity where cost savings are overlooked.

With our proprietary RADAR technology, AFMS can audit your electronic carrier invoices and produce reports that can be sent electronically to your carrier for review and resolution of open claims. Shipments can be audited by carrier invoice number, by service or for accessorial charges, to validate what you are paying your carriers. Whether you require a full-scale audit of your UPS, FedEx and DHL invoices or a general reconciliation to ensure your accounts are charged correctly, our experienced staff can be an ideal partner.

AFMS draws its insight, knowledge and information from a staff comprised largely of former vice presidents and senior sales and pricing managers from FedEx, UPS, DHL, the USPS and other major carriers of the industry.

AFMS Logistics Management Group, a recognized leader in small-package contract negotiations, has developed web-based transportation management tools specializing in small package shipment visibility, contract compliance and management reporting. Many organizations provide tools for heavy freight management, but AFMS is the leader in filling this niche for small parcel shippers.



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