



ParcelLogix



ParcelLogix is the industry leading provider of affordable small parcel price benchmarking and carrier contract negotiations. Looking to improve operational efficiencies? Request a demo of Parcellytics, their powerful SaaS parcel analytics tool that provides the necessary visibility into your key parcel metrics so you can take action, minimize costs, and quickly quantify savings.

Not only does ParcelLogix provide their services to shippers directly, but also to some of the most respected global consulting companies, allowing them to help clients reduce shipping costs.

Have a portfolio of companies? ParcelLogix also excels working with private equity groups to leverage the spend of their entire portfolio of businesses to drive costs down and accelerate returns.

The benchmarking and negotiation services that ParcelLogix provides are the most accurate in the industry and save clients millions each year.

And what about the savings? **Clients retain up to 97% of the savings** over the term of the carrier agreement. And no, that's not a typo.

EXPERIENCE: The ParcelLogix team has analyzed and benchmarked thousands of FedEx, UPS, and DHL pricing agreements over the course of their careers spanning several decades.

TECHNOLOGY: Their proprietary SaaS analytics and benchmarking software measures over 100 key cost drivers to determine attainable, best-in-class pricing for their clients.

PRICING: ParcelLogix has made it their mission to provide industry leading results at a fraction of the cost of their competitors. They don't require long-term contracts and their services are offered on flat fee or affordable gainshare models.

How confident are you in your own rates? To find out how much your organization is overpaying for small parcel shipping, reach out to the ParcelLogix team for a complimentary assessment, just mention us - "PARCEL MAG."

CONTACT INFO:

COMPANY:
ParcelLogix

PHONE:
800.471.2310

WEBSITE:
<https://ParcelLogix.com>

EMAIL:
MKelley@ParcelLogix.com



THE 2020-21

H O T

COMPANIES



**EXECUTIVE
STATEMENT**

Michael Kelley | Commercial VP & Executive Director

Why us? Not only do you get the road map to appropriate small parcel pricing, but you also have full access to your small parcel shipping data allowing for increased visibility, operational and business insights, and reduced costs.

I would love to connect and show why we're more effective and secure more savings for you than anyone else in the industry.