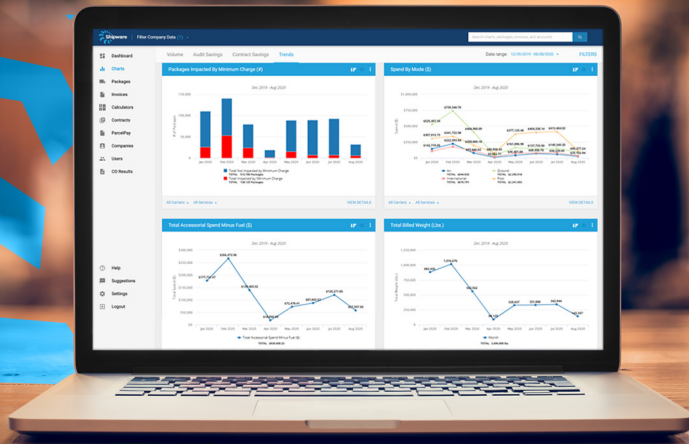


The easiest way to reduce your shipping & fulfillment costs

PARCEL | LTL | 3PL



Whether you spend \$200 thousand or \$200 million per year on shipping, Shipware will help you generate the bottom-line savings needed to turn your shipping operations from a cost center to a profit center.

9 out of 10 shippers are overspending on parcel & LTL services. Obtaining best-in-class discounts and terms from your shipping carriers requires deep domain expertise, data mining, bid analysis technology, rate benchmarking, and a competitive bidding process. It may sound complicated and time-consuming, but it's not. At least not for businesses that engage Shipware to manage their cost reduction and control efforts. **In fact, Shipware lowers our clients' shipping and fulfillments costs an average of 21.5% annually with no required change in carriers, no disruption to your operation, and little time involvement on your part.** Our team works in the background year-round. Our clients' average time-commitment? Five to ten hours... *annually*.

How do we do it? Airtight solutions that every high-volume shipper needs to spend efficiently:

Parcel & LTL Carrier Contract Analysis & Optimization

Shipware attains significant cost savings through restructuring and renegotiation of your carrier contracts by aligning terms to fit your shipping profile. Our consulting team builds a cost-reduction strategy, based on your unique case, and drives the RFP process.

Parcel Invoice Auditing, Recovery & Payment

Not all auditing solutions are created equal. Shipware provides our clients with the industry's deepest audit with 65 failure checks per package, *lost & damaged claims* service, rate audit, and payment processing with GL coding through our spend management portal for a holistic approach to carrier spend management.

3PL Contract Analysis & Optimization

Outsourcing fulfillment? Don't think only the national carriers are laser-focused on margins. Most 3PL contracts are not optimized, are lacking critical Service Level Agreements, and hide excess costs that can be eliminated with expert analysis and negotiation.

Contact Shipware today to learn more about our customized solutions!

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