



SPEND MANAGEMENT experts

DELIVERING YOUR COMPETITIVE EDGE

With transportation, distribution, and fulfillment costs soaring due to a rapidly changing business environment, even the most sophisticated supply chain operations are frequently overpaying. Large shippers are bombarded with price increases, costly policy changes, and a myriad of new surcharges that are impossible to evaluate and mitigate without technology tools and insider knowledge. Achieving a competitive advantage in a dynamic global marketplace requires efficient supply chain operations.

Spend Management Experts can help you optimize your spend across the supply chain, reducing transportation, distribution, and fulfillment costs by 20% or more. Our finance backgrounds and extensive experience analyzing costs relative to vendor profitability enable us to develop effective supply chain optimization strategies.

Our approach is non-intrusive to daily supply chain operations. We employ unparalleled market intelligence and a proprietary cost modeling approach, targeting hidden costs and identifying savings opportunities. We then build strong business cases based on actual data to negotiate better terms, pricing, and service levels for our clients. Our value proposition is often based on a pay-for-performance fee model.

We offer three categories of service to help clients effectively manage spend across all modes:

Strategic Sourcing:

You must understand where you are today before you set goals for tomorrow. SME provides a complete evaluation of existing carrier contracts, terms and pricing as well as alternative sourcing solutions

Supply Chain Strategy:

Most supply chain strategy teams are big on challenges and short on resources. SME provides companies with a complete view of their spend environment, enabling them to maximize efficiency and minimize waste.

Business Intelligence:

Freight audit has gone digital and the returns go well beyond cost savings. SME ensures carriers comply with their contract terms and agreements and will help generate hard-dollar savings by identifying and claiming 100% of the entitled funds.

The benefits are undeniable: reduced transportation costs, increased operational efficiencies, dynamic reporting and data normalization, greater budgeting and forecasting accuracy, and optimized supply chain planning. Spend Management Experts delivers a true competitive edge.



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