

**Figures 1-4 for 14th Annual Parcel Rate Analysis- USPS**

2011	2010	2009	
3.5%	3.3%	3.9%	Announced average increase

*Figure 1: Priority Mail Flat-Rate Sample Rates*

	2011		2010		% change	
	Base	Plus	Base	Plus	Base	Plus
Flat Rate Envelopes	\$4.75	\$4.70	\$4.75	\$4.70	0.0%	0.0%
Legal Flat Rate Envelope	\$4.95	\$4.90	--	--	--	--
Padded Flat Rate Envelope	\$4.95	\$4.90	--	--	--	--
Small Flat Rate Box	\$5.00	\$4.95	\$4.85	\$4.80	3.1%	3.1%
Medium Flat Rate Boxes	\$10.50	\$9.97	\$10.20	\$9.77	2.9%	2.0%
Large Flat Rate Box	\$14.20	\$13.67	\$13.95	\$13.40	1.8%	2.0%

Figure 2: USPS Priority Mail Increases

<b>Priority Commercial Base</b>							
Wgt/Zone	L, 1, 2	3	4	5	6	7	8
1-5 lb	1.3%	1.6%	3.3%	3.7%	4.0%	4.3%	4.7%
6-10 lb	2.8%	2.7%	3.0%	3.5%	3.5%	3.5%	3.5%
11-25 lb	2.9%	3.0%	3.2%	3.2%	3.2%	3.2%	3.2%
26-50 lb	3.2%	3.8%	3.7%	4.2%	3.3%	2.7%	2.4%
51-70 lb	3.3%	3.8%	4.3%	4.3%	4.3%	4.2%	3.9%
avg/zone	3.0%	3.4%	3.7%	3.9%	3.6%	3.4%	3.2%

<b>Priority Commercial Plus</b>							
Wgt/Zone	L, 1, 2	3	4	5	6	7	8
1-5 lb	1.6%	2.0%	2.0%	2.0%	2.1%	2.4%	2.9%
6-10 lb	2.0%	2.0%	1.8%	2.0%	2.0%	2.0%	2.0%
11-25 lb	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
26-50 lb	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
51-70 lb	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
avg/zone	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.1%

<b>Priority Commercial Plus 1/2 lb Rate</b>							
	L, 1, 2	3	4	5	6	7	8
2011	\$4.30	\$4.36	\$4.45	\$4.59	\$4.72	\$4.85	\$5.08
2010	\$4.22	\$4.27	\$4.36	\$4.45	\$4.53	\$4.61	\$4.78
avg/zone	1.9%	2.1%	2.1%	3.1%	4.2%	5.2%	6.3%

Figure 3: USPS Priority Mail New Cubic & Critical Mail Services

<b>Priority Mail - Commercial Plus Cubic</b>							
Cubic Foot Range Up To	Zone						
	L, 1 & 2	3	4	5	6	7	8
0.1	\$4.30	\$4.36	\$4.45	\$4.59	\$4.72	\$4.85	\$5.08
0.2	\$4.86	\$4.96	\$5.13	\$5.30	\$5.47	\$5.65	\$6.02
0.3	\$5.05	\$5.45	\$6.07	\$7.42	\$8.29	\$8.97	\$9.85
0.4	\$5.32	\$6.18	\$7.10	\$8.84	\$10.32	\$11.28	\$12.67
0.5	\$6.03	\$7.21	\$8.19	\$10.87	\$12.62	\$13.88	\$15.82

<b>Priority Mail - Commercial Plus Critical Mail</b>							
	Zone						
	L, 1 & 2	3	4	5	6	7	8
Letter	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50
Flat	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25	\$4.25
Letter Max Wgt 3.0 ounces Flat Max Wgt 13 ounces							



**Figures 5-9 14th Annual Parcel Rate Analysis- UPS Domestic**

2011	2010	2009	
6.9%	6.9%	6.9%	Announced average increase- Air
4.9%	4.9%	4.9%	Announced average net increase- Air
5.9%	4.9%	5.9%	Announced average increase- Ground
4.9%			Announced average net increase- Ground

Figure 5: Ground Absolute Minimum Charge

	2011	2010	2009	2008	2007
Zone 2, 1 lb. Base Rate	\$5.17	\$4.84	\$4.57	\$4.20	\$4.00
Zone 2, 1 lb. increase \$	\$0.33	\$0.27	\$0.37	\$0.20	\$0.20
Zone 2, 1 lb. Increase %	6.8%	5.9%	8.8%	5.0%	5.3%
Announced Ground Increase	5.9%	4.9%	5.9%	4.9%	4.9%

Figure 6: UPS Ground Service Increases

<b>Ground</b>										
Wgt/Zone	2	3	4	5	6	7	8	44	45	46
1-5 lb	8.0%	8.0%	8.1%	7.8%	7.1%	7.5%	7.3%	7.3%	7.3%	7.3%
6-10 lb	7.6%	7.6%	8.0%	7.7%	6.3%	7.0%	6.1%	5.7%	5.7%	5.4%
11-25 lb	6.8%	6.3%	7.1%	7.1%	6.0%	5.5%	4.6%	4.7%	4.7%	5.3%
26-50 lb	5.7%	5.9%	6.7%	6.7%	5.7%	4.8%	3.9%	3.9%	3.9%	4.9%
51-150 lb	2.4%	2.5%	2.7%	2.8%	3.7%	3.0%	3.4%	3.4%	3.4%	3.6%
avg/zone	3.8%	3.8%	4.2%	4.2%	4.5%	3.9%	3.8%	3.8%	3.8%	4.2%

Figure 7: UPS Overnight Service Increases

<b>Next Day Early AM</b>								
Wgt/Zone	102	103	104	105	106	107	108	124
1-5 lb	2.3%	3.2%	4.8%	5.1%	5.3%	5.5%	5.6%	5.6%
6-10 lb	2.8%	3.7%	5.6%	5.8%	5.2%	5.4%	5.8%	6.4%
11-25 lb	3.4%	4.2%	6.4%	6.6%	6.4%	7.0%	7.0%	7.1%
26-50 lb	4.1%	5.0%	7.1%	7.2%	7.1%	7.5%	7.6%	7.6%
51-150 lb	5.0%	5.7%	7.6%	7.7%	7.7%	8.0%	8.2%	8.1%
avg/zone	4.5%	5.3%	7.3%	7.4%	7.3%	7.7%	7.8%	7.8%

<b>Next Day Air</b>										
Wgt/Zone	102	103	104	105	106	107	108	124	125	126
1-5 lb	5.8%	6.7%	8.7%	8.7%	8.7%	9.0%	9.0%	9.0%	9.0%	8.3%
6-10 lb	5.9%	6.9%	8.7%	8.7%	7.5%	7.8%	8.3%	9.0%	9.0%	6.9%
11-25 lb	6.3%	6.7%	8.7%	8.7%	8.4%	9.0%	9.0%	9.0%	9.0%	7.8%
26-50 lb	6.3%	6.9%	8.7%	8.6%	8.5%	8.9%	9.0%	9.0%	9.0%	7.5%
51-150 lb	6.1%	6.6%	8.4%	8.4%	8.3%	8.7%	8.8%	8.8%	8.8%	7.1%
avg/zone	6.1%	6.7%	8.5%	8.5%	8.3%	8.7%	8.8%	8.8%	8.8%	7.3%

<b>Next Day Air Saver</b>							
Wgt/Zone	132	133	134	135	136	137	138
1-5 lb	6.1%	7.0%	9.1%	9.1%	9.1%	9.1%	9.1%
6-10 lb	6.2%	7.0%	9.1%	9.1%	9.1%	9.1%	9.1%
11-25 lb	6.3%	7.0%	9.1%	9.1%	9.1%	9.1%	9.1%
26-50 lb	6.3%	7.1%	9.0%	9.1%	9.1%	9.1%	9.1%
51-150 lb	6.3%	7.1%	9.0%	9.1%	9.1%	9.1%	9.1%
avg/zone	6.3%	7.1%	9.0%	9.1%	9.1%	9.1%	9.1%

Figure 8: UPS 2 Day and 3 Day Select Service Increases

<b>2 Day Early AM</b>							
Wgt/Zone	242	263	244	245	246	247	248
1-5 lb	4.9%	5.0%	4.9%	6.3%	7.5%	7.5%	7.6%
6-10 lb	5.0%	4.9%	4.9%	6.5%	7.6%	7.5%	7.6%
11-25 lb	4.9%	5.0%	5.0%	6.5%	7.6%	7.6%	7.6%
26-50 lb	5.0%	5.0%	5.1%	6.6%	7.6%	7.6%	7.6%
51-150 lb	4.9%	4.6%	4.6%	6.2%	7.2%	7.4%	7.4%
avg/zone	4.9%	4.8%	4.8%	6.3%	7.3%	7.4%	7.4%

<b>2 Day</b>										
Wgt/Zone	202	203	204	205	206	207	208	224	225	226
1-5 lb	4.9%	4.9%	5.0%	6.3%	7.5%	7.5%	7.6%	7.6%	7.6%	7.6%
6-10 lb	5.0%	5.0%	4.9%	6.5%	7.6%	7.5%	7.6%	7.6%	7.6%	7.3%
11-25 lb	5.0%	5.0%	5.0%	6.6%	7.6%	7.6%	7.6%	7.6%	7.6%	8.3%
26-50 lb	5.0%	5.0%	5.1%	6.6%	7.6%	7.6%	7.6%	7.6%	7.6%	6.8%
51-150 lb	4.9%	4.6%	4.6%	6.2%	7.2%	7.4%	7.4%	7.1%	7.1%	6.0%
avg/zone	4.9%	4.8%	4.8%	6.3%	7.3%	7.4%	7.5%	7.3%	7.3%	6.5%

<b>3 Day Select</b>							
Wgt/Zone	302	303	304	305	306	307	308
1-5 lb	8.2%	8.3%	8.1%	8.7%	9.7%	9.6%	9.6%
6-10 lb	7.8%	7.7%	7.7%	8.5%	9.6%	9.5%	9.5%
11-25 lb	7.0%	7.0%	6.9%	8.5%	9.2%	9.5%	9.4%
26-50 lb	6.6%	6.6%	6.6%	8.5%	9.1%	9.4%	9.4%
51-150 lb	6.5%	6.5%	6.5%	8.4%	9.1%	9.4%	9.4%
avg/zone	6.7%	6.7%	6.7%	8.4%	9.2%	9.4%	9.4%

Figure 9: UPS Hundredweight Service Increases

<b>Next Day Air Hundredweight</b>											
Tier	Weight	102	103	104	105	106	107	108	124	125	126
1	30 lb or mo	6.5%	6.8%	7.9%	8.5%	8.5%	8.4%	8.3%	8.4%	6.1%	7.0%
2	30 lb or mo	6.0%	6.5%	7.7%	8.4%	8.3%	9.1%	8.5%	8.3%	6.1%	7.2%
3	30 lb or mo	6.6%	6.8%	7.8%	8.2%	8.4%	8.7%	8.6%	8.3%	6.0%	7.2%
4	30 lb or mo	5.5%	6.5%	8.0%	8.3%	8.6%	8.5%	8.4%	8.4%	5.9%	7.1%
5	30 lb or mo	5.8%	6.7%	7.9%	8.0%	8.5%	8.5%	8.6%	8.3%	6.0%	7.2%
6	30 lb or mo	5.6%	6.7%	8.0%	8.2%	8.5%	8.7%	8.5%	8.4%	6.0%	7.1%
7	30 lb or mo	6.3%	6.7%	7.8%	8.2%	8.5%	8.6%	8.5%	8.4%	6.0%	7.1%

<b>Next Day Air Saver Hundredweight</b>								
Tier	Weight	132	133	134	135	136	137	138
1	30 lb or mo	6.0%	7.7%	9.1%	8.7%	9.1%	9.2%	8.9%
2	30 lb or mo	6.5%	7.2%	8.8%	8.1%	9.2%	9.0%	8.9%
3	30 lb or mo	6.2%	7.5%	9.0%	9.1%	9.4%	9.2%	9.0%
4	30 lb or mo	5.7%	7.1%	9.1%	8.8%	9.2%	9.0%	9.0%
5	30 lb or mo	6.2%	7.5%	8.9%	9.1%	9.3%	9.1%	9.0%
6	30 lb or mo	6.0%	7.6%	9.1%	9.0%	9.5%	9.3%	9.0%
7	30 lb or mo	6.1%	7.3%	9.0%	9.0%	9.3%	9.0%	9.0%

<b>2nd Day AM Air Hundredweight</b>								
Tier	Weight	242	243	244	245	246	247	248
1	30 lb or mo	5.6%	3.6%	3.8%	6.0%	7.4%	7.4%	7.1%
2	30 lb or mo	5.6%	3.6%	4.5%	5.7%	7.5%	7.3%	7.3%
3	30 lb or mo	5.1%	3.3%	4.3%	6.0%	7.5%	7.5%	7.3%
4	30 lb or mo	4.7%	4.0%	3.9%	5.6%	7.6%	7.3%	7.1%
5	30 lb or mo	5.3%	3.8%	4.4%	5.8%	7.7%	7.5%	7.6%
6	30 lb or mo	4.1%	3.6%	4.2%	5.8%	7.6%	7.6%	7.6%
7	30 lb or mo	5.0%	3.5%	4.1%	5.8%	7.6%	7.4%	7.2%

<b>2nd Day Hundredweight</b>											
Tier	Weight	202	203	204	205	206	207	208	224	225	226
1	30 lb or mo	5.0%	2.7%	4.3%	6.3%	7.4%	7.9%	7.0%	7.7%	3.0%	6.5%
2	30 lb or mo	4.8%	2.6%	4.0%	5.9%	7.4%	7.8%	7.0%	8.0%	2.8%	6.4%
3	30 lb or mo	4.3%	3.5%	4.6%	6.0%	7.5%	7.5%	7.2%	7.8%	3.0%	6.3%
4	30 lb or mo	5.1%	3.3%	4.3%	6.4%	7.7%	7.6%	7.0%	7.9%	2.9%	6.4%
5	30 lb or mo	4.9%	3.2%	4.2%	6.1%	7.4%	7.7%	7.0%	7.9%	2.8%	6.4%
6	30 lb or mo	4.9%	3.2%	4.1%	6.4%	7.6%	7.5%	7.2%	7.7%	2.9%	6.6%
7	30 lb or mo	4.8%	3.1%	4.1%	6.2%	7.6%	7.6%	7.2%	7.8%	2.8%	6.5%







Figures 10-12 for 14th Annual Parcel Rate Analysis- UPS International

Figure 10: Canada and Mexico Export Services

Canada Wgt/Zone	Express		Saver	
	81	82	481	482
1-5 lb	5.8%	6.0%	6.0%	6.4%
6-10 lb	6.6%	6.5%	6.5%	6.5%
11-25 lb	6.8%	6.4%	6.8%	6.4%
26-50 lb	6.4%	5.8%	6.4%	5.8%
51-150 lb	7.3%	7.0%	7.3%	7.0%
avg/zone	6.8%	6.5%	6.8%	6.5%

Mexico Wgt/Zone	Express	Saver
	84	484
1-5 lb	5.7%	6.9%
6-10 lb	6.2%	6.2%
11-25 lb	6.5%	6.5%
26-50 lb	6.6%	6.6%
51-150 lb	6.6%	6.6%
avg/zone	6.5%	6.6%

Figure 11: International Export Services

Standard Export						
Wgt/Zone	51	52	53	54	55	56
1-5 lb	7.9%	8.1%	7.9%	7.7%	7.5%	7.6%
6-10 lb	7.2%	7.3%	7.0%	6.9%	6.6%	6.6%
11-25 lb	6.5%	6.0%	5.9%	5.9%	5.7%	5.7%
26-50 lb	5.8%	5.3%	5.3%	5.3%	5.0%	5.0%
51-150 lb	5.2%	4.6%	4.6%	4.6%	4.4%	4.4%
avg/zone	5.9%	5.4%	5.4%	5.4%	5.1%	5.1%

Worldwide Express Export													
Wgt/Zone	81	82	84	901	903	904	905	906	907	908	909	912	921
1-5 lb	5.8%	6.1%	5.7%	5.7%	5.4%	3.6%	4.9%	4.2%	2.6%	1.8%	5.1%	5.0%	7.0%
6-10 lb	6.6%	6.5%	6.2%	7.0%	5.5%	4.7%	5.9%	5.3%	2.7%	1.9%	6.2%	4.2%	9.8%
11-25 lb	6.8%	6.4%	6.5%	7.0%	5.5%	4.7%	5.8%	5.3%	2.7%	1.9%	6.4%	4.2%	10.9%
26-50 lb	6.4%	5.8%	6.6%	7.0%	6.4%	3.6%	5.8%	5.3%	2.7%	2.6%	6.3%	4.1%	10.9%
51-150 lb	7.3%	7.0%	6.6%	7.9%	7.2%	4.4%	6.3%	6.5%	4.1%	3.8%	6.8%	4.0%	10.8%
avg/zone	6.8%	6.4%	6.5%	7.3%	6.4%	4.2%	6.0%	5.7%	3.3%	2.9%	6.5%	4.1%	10.6%

Worldwide Saver Export															
Wgt/Zone	481	482	484	401	402	403	404	405	406	407	408	409	412	420	421
1-5 lb	6.0%	6.4%	6.8%	6.0%	6.2%	6.6%	3.8%	6.1%	5.6%	2.8%	2.9%	6.4%	5.6%	5.9%	8.8%
6-10 lb	6.5%	6.4%	6.2%	7.0%	6.9%	6.6%	4.7%	6.1%	5.6%	2.9%	2.9%	7.2%	4.2%	6.0%	7.4%
11-25 lb	6.8%	6.4%	6.5%	7.0%	4.8%	6.6%	4.7%	6.1%	5.6%	2.9%	2.9%	7.4%	4.2%	5.9%	7.4%
26-50 lb	6.4%	5.7%	6.6%	7.0%	4.0%	7.4%	3.6%	6.1%	5.6%	2.9%	3.6%	7.4%	4.1%	5.9%	7.3%
51-150 lb	7.3%	7.0%	6.6%	7.9%	5.0%	8.3%	4.4%	6.5%	6.8%	4.3%	3.3%	7.8%	4.0%	6.1%	7.8%
avg/zone	6.8%	6.5%	6.6%	7.3%	4.9%	7.5%	4.2%	6.3%	6.1%	3.5%	3.3%	7.5%	4.2%	6.0%	7.6%

Worldwide Expedited Export														
Wgt/Zone	71	72	74	601/631	602/632	603/633	604/634	605/635	606/636	607/637	609/639	612/642	620	621
1-5 lb	6.4%	6.2%	6.6%	6.9%	4.7%	6.5%	3.9%	4.2%	6.0%	2.8%	6.3%	4.2%	8.2%	8.1%
6-10 lb	6.4%	6.2%	6.6%	6.9%	4.9%	6.5%	4.1%	5.4%	6.0%	2.8%	6.5%	3.0%	7.1%	6.9%
11-25 lb	6.4%	6.2%	6.6%	6.9%	4.9%	6.5%	4.1%	6.0%	6.0%	2.8%	6.5%	3.6%	7.1%	6.9%
26-50 lb	6.4%	6.2%	6.6%	6.9%	4.9%	6.5%	4.1%	6.8%	6.0%	2.8%	6.5%	5.0%	6.7%	6.9%
51-150 lb	6.4%	6.2%	6.7%	6.7%	6.0%	6.8%	4.2%	8.3%	5.4%	3.8%	6.8%	2.8%	6.2%	6.9%
avg/zone	6.4%	6.2%	6.7%	6.8%	5.3%	6.6%	4.2%	7.0%	5.8%	3.2%	6.6%	3.7%	6.7%	7.0%

Figure 12: International Import Services

Worldwide Express Import Letter/Document														
Wgt/Zone	91	94	951	952	953	954	955	956	957	958	959	962	970	971
Ltr-10 lb	9.0%	8.0%	7.3%	9.2%	9.5%	6.1%	5.8%	6.9%	5.8%	6.7%	7.7%	7.6%	10.6%	10.8%

Worldwide Express Import NonDocument														
Wgt/Zone	91	94	951	952	953	954	955	956	957	958	959	962	970	971
1-5 lb	9.6%	8.3%	6.7%	9.1%	9.0%	5.9%	5.9%	6.9%	5.6%	6.8%	7.0%	7.4%	10.7%	10.8%
6-10 lb	9.6%	8.0%	8.0%	9.0%	10.0%	6.0%	5.8%	7.0%	6.2%	6.8%	8.8%	8.1%	10.5%	10.8%
11-25 lb	9.6%	8.1%	8.3%	9.1%	9.9%	7.6%	5.8%	8.6%	5.7%	6.8%	8.7%	8.6%	10.6%	10.7%
26-50 lb	9.6%	8.0%	9.7%	8.9%	9.9%	7.6%	5.8%	8.6%	5.4%	6.8%	8.7%	9.5%	10.6%	10.7%
51-150 lb	9.8%	9.4%	9.7%	9.4%	9.9%	7.6%	6.5%	8.6%	6.0%	6.8%	8.7%	9.6%	10.6%	10.7%
avg/zone	9.7%	8.6%	9.2%	9.1%	9.9%	7.4%	6.1%	8.4%	5.8%	6.8%	8.6%	9.2%	10.6%	10.7%

Worldwide Saver Import Letter/Document														
Wgt/Zone	491	494	451	452	453	454	455	456	457	458	459	462	470	471
Ltr-10 lb	9.6%	8.2%	7.8%	9.1%	9.4%	6.1%	5.9%	6.9%	5.8%	6.9%	9.1%	8.2%	10.6%	10.8%

Worldwide Saver Import NonDocument														
Wgt/Zone	491	494	451	452	453	454	455	456	457	458	459	462	470	471
1-5 lb	9.5%	8.2%	6.9%	9.1%	8.9%	6.2%	5.9%	6.9%	5.5%	6.9%	8.1%	8.0%	10.6%	10.7%
6-10 lb	9.5%	8.0%	7.9%	8.9%	9.9%	5.9%	5.9%	6.9%	6.1%	6.9%	10.0%	8.0%	10.4%	10.7%
11-25 lb	9.5%	8.0%	8.3%	8.9%	9.9%	7.6%	5.9%	8.6%	5.7%	6.9%	9.9%	8.6%	10.6%	10.7%
26-50 lb	9.5%	7.9%	9.7%	8.9%	9.9%	7.6%	5.9%	8.6%	5.4%	6.9%	9.9%	9.5%	10.6%	10.7%
51-150 lb	9.8%	9.4%	9.7%	8.9%	9.9%	7.6%	6.6%	8.6%	6.0%	6.9%	9.9%	9.6%	10.6%	10.7%
avg/zone	9.6%	8.6%	9.2%	8.9%	9.9%	7.4%	6.2%	8.4%	5.8%	6.9%	9.8%	9.2%	10.6%	10.7%

Worldwide Expedited Import														
Wgt/Zone	61	64	651/681	652/682	653/683	654/684	655/685	656/686	657/687	659/689	662/692	670	671	
1-5 lb	9.9%	8.0%	8.6%	8.8%	9.3%	7.7%	9.2%	7.6%	6.0%	7.3%	6.1%	10.7%	7.6%	
6-10 lb	9.9%	8.0%	8.6%	8.6%	9.7%	7.7%	9.2%	7.6%	6.0%	9.6%	7.5%	10.7%	7.7%	
11-25 lb	9.9%	8.1%	9.0%	9.0%	9.7%	7.7%	9.2%	7.6%	6.0%	9.6%	8.0%	9.5%	7.6%	
26-50 lb	9.9%	9.6%	9.6%	9.0%	9.7%	7.7%	9.2%	7.6%	6.0%	9.6%	8.9%	10.7%	7.6%	
51-150 lb	9.9%	9.6%	9.6%	9.0%	9.7%	9.4%	9.2%	9.6%	7.8%	9.6%	9.7%	10.7%	9.6%	
avg/zone	9.9%	9.1%	9.4%	9.0%	9.7%	8.4%	9.2%	8.4%	6.7%	9.5%	8.8%	10.5%	8.4%	

Standard Import										
Wgt/Zone	Mexico							Canada		
	362	363	364	365	366	367	368	376	378	380
1-5 lb	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	7.0%	7.1%	7.0%
6-10 lb	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.8%	6.8%	6.8%
11-25 lb	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.5%	6.5%
26-50 lb	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.0%	6.0%	6.0%
51-150 lb	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	5.6%	5.6%	5.6%
avg/zone	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.1%	6.0%	6.0%	6.0%

**Figures 13-15 for 14th Annual Parcel Rate Analysis- FedEx Express Domestic**

2011	2010	2009	
5.9%	5.9%	6.9%	Announced average increase- Express
3.9%	3.9%	4.9%	Announced average net increase- Express

Figure 13: FedEx Overnight Services

<b>First Overnight</b>										
Wgt/Zone	2	3	4	5	6	7	8	9 & 10	11 & 12	13-16
1-5 lb	2.1%	2.9%	4.5%	4.7%	4.8%	5.0%	5.1%	5.1%	5.3%	3.2%
6-10 lb	2.4%	3.3%	5.1%	5.3%	4.5%	4.7%	5.1%	5.7%	5.0%	3.6%
11-25 lb	3.0%	3.6%	5.7%	5.8%	5.6%	6.2%	6.2%	6.2%	6.3%	4.1%
26-50 lb	3.5%	4.2%	6.2%	6.2%	6.1%	6.5%	6.6%	6.6%	6.5%	4.5%
51-150 lb	3.9%	4.6%	6.5%	6.3%	6.4%	6.6%	6.8%	6.8%	6.6%	6.0%
avg/zone	3.6%	4.3%	6.3%	6.1%	6.1%	6.4%	6.6%	6.6%	6.5%	5.4%

<b>Priority</b>											
Wgt/Zone	2	3	4	5	6	7	8	9 & 10	11 & 12	13-16	Intra-HI
1-5 lb	4.3%	5.2%	7.2%	7.2%	7.2%	7.4%	7.5%	7.5%	7.5%	5.0%	0.0%
6-10 lb	4.5%	5.4%	7.2%	7.2%	6.1%	6.3%	6.8%	7.5%	6.4%	5.0%	0.0%
11-25 lb	4.8%	5.3%	7.2%	7.2%	6.9%	7.5%	7.5%	7.5%	7.5%	5.2%	0.0%
26-50 lb	4.8%	5.4%	7.2%	7.1%	7.0%	7.4%	7.5%	7.5%	7.3%	5.3%	0.0%
51-150 lb	4.6%	5.2%	7.0%	6.7%	6.8%	7.0%	7.3%	7.3%	7.0%	6.4%	0.0%
avg/zone	4.7%	5.2%	7.1%	6.9%	6.8%	7.1%	7.3%	7.3%	7.1%	6.0%	0.0%

<b>Standard</b>									
Wgt/Zone	2	3	4	5	6	7	8	9 & 10	13-16
1-5 lb	5.1%	5.9%	7.9%	7.9%	7.9%	8.0%	7.9%	8.0%	5.1%
6-10 lb	5.1%	5.9%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	7.4%
11-25 lb	5.2%	5.9%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	7.0%
26-50 lb	5.2%	6.0%	7.9%	8.0%	8.0%	8.0%	8.0%	8.0%	7.9%
51-150 lb	5.2%	6.0%	7.9%	8.0%	7.9%	8.0%	7.9%	7.7%	7.2%
avg/zone	5.2%	6.0%	7.9%	8.0%	7.9%	8.0%	8.0%	7.8%	7.2%

Figure 14: FedEx 2 Day & Express Saver Services

<b>2 Day</b>										
Wgt/Zone	2	3	4	5	6	7	8	9 & 10	11 & 12	13-16
1-5 lb	3.7%	3.8%	3.8%	5.3%	6.4%	6.4%	6.4%	6.4%	6.4%	6.4%
6-10 lb	3.8%	3.9%	3.8%	5.4%	6.4%	6.4%	6.5%	6.4%	6.4%	5.4%
11-25 lb	3.9%	3.9%	3.9%	5.4%	6.5%	6.5%	6.5%	6.5%	6.5%	4.1%
26-50 lb	3.9%	3.9%	3.9%	5.5%	6.5%	6.5%	6.5%	6.5%	6.5%	4.0%
51-150 lb	3.8%	3.5%	3.5%	5.1%	6.0%	6.2%	6.3%	6.0%	5.9%	4.0%
avg/zone	3.8%	3.6%	3.7%	5.2%	6.2%	6.3%	6.3%	6.1%	6.1%	4.1%

<b>Express Saver</b>							
Wgt/Zone	2	3	4	5	6	7	8
1-5 lb	8.9%	9.0%	9.5%	5.9%	5.9%	5.9%	6.9%
6-10 lb	10.8%	10.8%	10.9%	5.9%	5.9%	5.9%	6.9%
11-25 lb	10.9%	10.9%	10.9%	5.9%	5.9%	5.9%	7.0%
26-50 lb	10.9%	10.9%	10.9%	5.9%	6.0%	6.0%	7.0%
51-150 lb	10.5%	10.6%	10.6%	5.6%	5.6%	5.6%	6.7%
avg/zone	10.5%	10.6%	10.6%	5.7%	5.7%	5.7%	6.8%

Figure 15: Multiweight Services

<b>First Overnight</b>										
Wgt/Zone	2	3	4	5	6	7	8	9-10	11-12	13-16
100-499 lbs	4.2%	4.6%	6.6%	6.7%	6.8%	7.0%	7.0%	7.1%	7.1%	7.2%
500-999 lbs	4.2%	4.7%	6.7%	6.7%	6.9%	7.0%	7.0%	7.1%	7.1%	7.3%
1,000-1,999 lbs	4.3%	4.7%	6.7%	6.7%	6.9%	7.1%	7.0%	7.1%	7.1%	7.3%
2,000+ lbs	4.3%	4.7%	6.8%	6.8%	6.9%	7.1%	7.1%	7.2%	7.2%	7.3%

  

<b>Priority Overnight</b>										
Wgt/Zone	2	3	4	5	6	7	8	9-10	11-12	13-16
100-499 lbs	4.8%	5.1%	7.1%	7.1%	7.2%	7.4%	7.3%	7.4%	7.4%	7.7%
500-999 lbs	4.9%	5.2%	7.1%	7.1%	7.3%	7.4%	7.4%	7.5%	7.5%	7.8%
1,000-1,999 lbs	4.9%	5.2%	7.2%	7.2%	7.3%	7.5%	7.4%	7.5%	7.5%	7.8%
2,000+ lbs	5.0%	5.2%	7.2%	7.2%	7.3%	7.5%	7.4%	7.5%	7.5%	7.9%

  

<b>Standard Overnight</b>										
Wgt/Zone	2	3	4	5	6	7	8	9-10	11-12	13-16
100-499 lbs	5.1%	5.9%	7.9%	7.9%	8.0%	8.0%	7.9%	7.9%	N/A	8.0%
500-999 lbs	5.2%	6.0%	7.9%	8.0%	8.0%	8.0%	7.9%	8.0%	N/A	8.0%
1,000-1,999 lbs	5.3%	6.1%	8.0%	8.0%	8.1%	8.0%	8.0%	8.0%	N/A	8.1%
2,000+ lbs	5.4%	6.1%	8.0%	8.1%	8.1%	8.1%	8.0%	8.1%	N/A	8.1%

  

<b>2 Day</b>										
Wgt/Zone	2	3	4	5	6	7	8	9-10	11-12	13-16
100-499 lbs	3.6%	3.1%	3.2%	5.0%	6.5%	6.3%	6.2%	6.4%	6.3%	4.0%
500-999 lbs	3.7%	3.2%	3.3%	5.1%	6.5%	6.4%	6.2%	6.4%	6.4%	4.1%
1,000-1,999 lbs	3.7%	3.3%	3.3%	5.1%	6.6%	6.4%	6.3%	6.5%	6.4%	4.1%
2,000+ lbs	3.8%	3.3%	3.4%	5.2%	6.6%	6.5%	6.3%	6.5%	6.4%	4.1%

  

<b>Express Saver</b>										
Wgt/Zone	2	3	4	5	6	7	8	9-10	11-12	13-16
100-499 lbs	10.1%	10.2%	10.2%	5.3%	5.8%	5.7%	6.9%	N/A	N/A	N/A
500-999 lbs	10.4%	10.5%	10.4%	5.3%	5.8%	5.7%	6.9%	N/A	N/A	N/A
1,000-1,999 lbs	10.8%	10.7%	10.6%	5.4%	5.9%	5.8%	7.0%	N/A	N/A	N/A
2,000+ lbs	11.1%	11.0%	10.8%	5.5%	5.9%	5.8%	7.1%	N/A	N/A	N/A

**Figures for 14th Annual Parcel Rate Analysis- FedEx Express International**

Figure 16: Puerto Rico, Canada and Mexico Export Services

<b>Puerto Rico</b>		
Wgt/Zone	Priority	Economy
1-5 lb	7.8%	8.9%
6-10 lb	8.0%	8.9%
11-25 lb	8.0%	9.0%
26-50 lb	7.9%	9.0%
51-150 lb	7.6%	9.0%
avg/zone	7.7%	9.0%

Figure 17: International Export Services

<b>International First Export</b>			
Wgt/Zone	D	E	H
1-5 lb	3.9%	3.9%	4.1%
6-10 lb	4.4%	4.4%	4.6%
11-25 lb	4.9%	4.8%	4.9%
26-50 lb	5.2%	5.2%	5.3%
51-100 lb	5.4%	5.4%	5.8%
avg/zone	5.2%	5.2%	5.4%

<b>Canada</b> Wgt/Zone	Priority		Economy	
	A	B	A	B
1-5 lb	5.9%	5.9%	6.9%	6.5%
6-10 lb	5.9%	5.9%	6.9%	6.5%
11-25 lb	5.9%	5.9%	6.9%	6.5%
26-50 lb	5.9%	5.9%	6.9%	6.5%
51-100 lb	5.9%	5.9%	6.9%	6.5%
avg/zone	5.9%	6.9%	5.9%	6.5%

<b>International Priority Export</b>													
Wgt/Zone	D	E	F	G	H	I	J	K	L	M	N	O	
1-5 lb	5.9%	5.9%	7.4%	7.9%	5.9%	6.9%	5.9%	2.0%	4.9%	2.0%	6.1%	2.6%	
6-10 lb	6.1%	5.9%	7.1%	7.2%	5.9%	6.9%	5.9%	2.0%	4.9%	2.0%	6.0%	5.0%	
11-25 lb	6.0%	5.9%	7.1%	6.7%	5.9%	6.3%	6.1%	2.1%	4.9%	2.0%	6.3%	5.0%	
26-50 lb	5.9%	5.9%	7.4%	7.7%	5.9%	6.0%	6.2%	2.2%	4.9%	2.0%	5.1%	3.5%	
51-100 lb	5.9%	5.9%	7.4%	7.9%	6.2%	6.0%	6.8%	2.6%	4.9%	2.3%	4.9%	4.7%	
avg/zone	5.9%	5.9%	7.3%	7.7%	6.1%	6.1%	6.4%	2.4%	4.9%	2.2%	5.3%	4.3%	

<b>Mexico</b>		
Wgt/Zone	Priority	Economy
1-5 lb	6.0%	6.9%
6-10 lb	6.0%	6.9%
11-25 lb	6.0%	6.9%
26-50 lb	6.0%	6.9%
51-100 lb	6.0%	6.9%
avg/zone	6.0%	6.9%

<b>International Economy Export</b>													
Wgt/Zone	D	E	F	G	H	I	J	K	L	M	N	O	
1-5 lb	6.0%	6.0%	6.0%	7.9%	5.4%	6.0%	5.4%	4.9%	6.3%	2.0%	3.0%	3.0%	
6-10 lb	6.0%	6.0%	6.8%	7.9%	5.4%	6.0%	5.4%	4.9%	6.3%	2.0%	3.6%	4.0%	
11-25 lb	6.0%	6.0%	6.5%	7.1%	5.9%	6.6%	6.4%	6.4%	6.3%	2.0%	5.2%	4.0%	
26-50 lb	6.0%	6.0%	6.1%	5.9%	6.5%	6.9%	6.7%	7.0%	6.3%	2.0%	5.3%	4.0%	
51-100 lb	6.0%	6.0%	6.5%	7.8%	6.5%	6.9%	6.4%	6.9%	6.3%	2.0%	5.2%	4.1%	
avg/zone	6.0%	6.0%	6.4%	7.2%	6.3%	6.8%	6.4%	6.6%	6.3%	2.0%	5.0%	4.0%	



Figure 18: International Import Services

<b>International First Import</b>													
Wgt/Zone	A	C	D	E	F	G	H	I	J	K	L	M	P
1-5 lb	2.6%	4.7%	4.3%	4.4%	6.1%	4.4%	4.5%	5.7%	4.1%	6.2%	4.1%	1.6%	6.1%
6-10 lb	2.9%	5.4%	4.7%	4.8%	6.9%	4.9%	4.9%	6.5%	4.7%	7.1%	4.7%	1.7%	7.0%
11-25 lb	3.2%	6.2%	5.1%	5.1%	7.5%	5.2%	5.3%	7.3%	5.0%	7.7%	5.1%	1.8%	7.6%
26-50 lb	3.4%	7.0%	5.3%	5.4%	8.0%	5.5%	5.5%	7.9%	5.4%	8.1%	5.4%	1.9%	8.1%
51-100 lb	3.6%	7.7%	5.6%	5.6%	8.3%	5.6%	5.7%	8.3%	5.7%	8.4%	5.6%	1.9%	8.5%
avg/zone	3.4%	7.1%	5.3%	5.3%	7.9%	5.4%	5.5%	7.8%	5.4%	8.1%	5.4%	1.9%	8.1%

<b>International Priority Import</b>															
Wgt/Zone	A	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1-5 lb	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	6.0%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%
6-10 lb	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	6.0%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%
11-25 lb	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	5.9%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%
26-50 lb	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	6.0%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%
51-100 lb	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	6.0%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%
avg/zone	4.0%	9.0%	6.0%	6.0%	9.0%	6.0%	6.0%	9.0%	6.0%	9.0%	6.0%	2.0%	6.0%	9.0%	9.0%

<b>International Economy Import</b>															
Wgt/Zone	A	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1-5 lb	4.0%	9.0%	6.0%	6.0%	6.0%	2.0%	9.0%	9.0%	6.0%	6.0%	6.0%	2.0%	6.0%	6.0%	6.0%
6-10 lb	4.0%	9.0%	6.0%	6.0%	6.0%	2.0%	9.0%	9.0%	6.0%	6.0%	6.0%	2.0%	6.0%	6.0%	6.0%
11-25 lb	4.0%	9.0%	6.0%	6.0%	6.0%	2.0%	9.0%	9.0%	6.0%	5.6%	6.0%	2.0%	6.0%	6.0%	6.0%
26-50 lb	4.0%	9.0%	6.0%	6.0%	6.0%	2.0%	9.0%	8.7%	6.0%	5.4%	6.0%	1.9%	6.0%	6.0%	6.0%
51-100 lb	4.0%	8.9%	6.0%	6.0%	6.0%	2.0%	9.0%	8.6%	6.0%	5.5%	5.8%	1.9%	6.0%	6.0%	6.0%
avg/zone	4.0%	9.0%	6.0%	6.0%	6.0%	2.0%	9.0%	8.7%	6.0%	5.5%	5.9%	1.9%	6.0%	6.0%	6.0%